

PETER KELLEY

National Association of Japan-America Societies
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EXPERIENCE

NATIONAL ASSOCIATION OF JAPAN-AMERICA SOCIETIES

2009-

President

Reporting to the Board of Directors, chief operating officer of a foundation dedicated to strengthening the understanding between Japan and the US by providing programs, services and information to the network of its member Japan-America societies throughout North America.

HARVARD-YENCHING INSTITUTE, Cambridge, MA

2004–2008

Executive Director

Reporting to the Trustees and Director, responsible for daily operations and finances of a foundation dedicated to promoting the humanities in higher education in Asia.

- Managed annual budget of \$8M, instituted sound financial controls
- Developed program management structure, improved selection processes in key Visiting Scholar programs
- Initiated Board of Trustees committee structure, furthering active Board involvement
- Developed strong ties with Asian partner universities to increase participation in HYI programs

TERADYNE, INC., Boston, MA

1985–2003

Senior management positions of increasing responsibility over 18 years at a manufacturer of automatic test equipment and connection systems, including:

International Sales Manager, Assembly Test Group, Boston, MA (1998–2003)

- Managed 150 person worldwide sales and service department for this \$100M business
- Successfully combined two sales forces following significant acquisition
- Initiated new product sales strategies in Asia while maintaining existing business

International Sales Manager, Connection Systems Division, Teradyne Ltd. Bracknell, Berks, UK (1992–1997)

- Established European distribution and customer relationships for this Division
- Grew local sales rapidly by breaking in to major European electronics providers

General Manager-Asia, Connection Systems Division, Teradyne K.K. (TCS-J), Tokyo, Japan (1986–1991)

- Started Division's Japan business from base of no customers or revenues, grew sales from zero to \$10M
- TCS-J still operating successfully 25 years later

BRAXTON ASSOCIATES, Boston, MA

1980–1985

Senior Consultant

Specialist in Asia market entry strategies for a management consulting company, involving strategic advice to Fortune 500 companies doing business in Asia.

EDUCATION

UNIVERSITY OF MAINE SCHOOL OF LAW, Portland, ME

Juris Doctor

HARVARD COLLEGE, Cambridge, MA

A.B., magna cum laude, in East Asian Studies

VOLUNTEER/COMMUNITY ACTIVITIES

HOSPICE OF THE GOOD SHEPHERD, Newton, MA

President, Board of Directors

WORLD BOSTON, INC.

Member of the Board of Trustees

SOCIETY FOR DISADVANTAGED ASIAN CHILDREN, INC.

Member of the Board of Trustees

ACADEMY OF THE PACIFIC RIM

Member of the Board of Trustees

TOWN OF WELLESLEY, MA

Current Town Meeting Member, Advisory Committee 2003–2006

LANGUAGES

Speak, read and write Japanese